

# Incoterms®

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# Incoterms® 2010











# TRANSPORT OBLIGATIONS, COSTS AND RISKS ACCORDING TO THE INCOTERMS® 2010

## TRANSPORTVERPFLICHTUNGEN, KOSTEN UND GEFAHREN NACH DEN INCOTERMS® 2010

SELLER VERKÄUFER	CARRIER CARRIER	FRONTIER LANDESGRENZE	PORT HAFEN	SHIP SCHIFF	PORT HAFEN	NAMED PLACE OF DESTINATION BENANNTER BESTIMMUNGSORT	BUYER KÄUFER
<b>EXW</b> (EX WORKS / AB WERK)							
[Red]	[Green]	[Grey]	[Grey]	[Grey]	[Grey]	[Grey]	[Grey]
<b>FCA</b> (FREE CARRIER / FREI FRACHTFÜHRER)							
[Red]	[Red]	[Grey]	[Grey]	[Grey]	[Grey]	[Grey]	[Grey]
<b>CPT</b> (CARRIAGE PAID TO / FRACHTFREI)							
[Red]	[Red]	[Grey]	[Grey]	[Green]	[Green]	[Grey]	[Grey]
<b>CIP</b> (CARRIAGE AND INSURANCE PAID TO / FRACHTFREI VERSICHERT)							
[Red]	[Red]	[Grey]	[Grey]	[Green]	[Green]	[Grey]	[Grey]
<b>DAT</b> (DELIVERED AT TERMINAL / GELIEFERT TERMINAL)*1							
[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Grey]	[Grey]
[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Grey]	[Grey]
[Hatched]	[Hatched]	[Hatched]	[Hatched]	[Hatched]	[Hatched]	[Grey]	[Grey]
<b>DAP</b> (DELIVERED AT PLACE / GELIEFERT BENANNTER ORT)*2							
[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Grey]
[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Grey]
<b>DDP</b> (DELIVERED DUTY PAID / GELIEFERT VERZOLLT)							
[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]	[Red]
[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Hatched]	[Green]
<b>FAS</b> (FREE ALONGSIDE SHIP / FREI LÄNGSSEITE SCHIFF)							
[Red]	[Red]	[Red]	[Red]	[Grey]	[Grey]	[Grey]	[Hatched]
[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Hatched]
<b>FOB</b> (FREE ON BOARD / FREI AN BORD)							
[Red]	[Red]	[Red]	[Red]	[Red]	[Grey]	[Grey]	[Hatched]
[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Hatched]
<b>CFR</b> (COST AND FREIGHT / KOSTEN UND FRACHT)							
[Red]	[Red]	[Red]	[Red]	[Red]	[Grey]	[Grey]	[Hatched]
[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Hatched]
<b>CIF</b> (COST, INSURANCE AND FREIGHT / KOSTEN, VERSICHERUNG UND FRACHT)							
[Red]	[Red]	[Red]	[Red]	[Red]	[Grey]	[Grey]	[Hatched]
[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Green]	[Hatched]
[Hatched]	[Hatched]	[Hatched]	[Hatched]	[Hatched]	[Hatched]	[Hatched]	[Hatched]

### LEGEND LEGENDE

-  **Seller bears the risk**  
Risiko trägt der Verkäufer
-  **Buyer bears the risk**  
Risiko trägt der Käufer
-  **Seller bears the costs**  
Kosten trägt der Verkäufer
-  **Buyer bears the costs**  
Kosten trägt der Käufer
-  **Seller has the obligation to contact transport insurance**  
Transportversicherung ist Pflicht des Verkäufers
-  **Transport insurance is advisable**  
Transportversicherung ist zu empfehlen
-  **with import clearance**  
mit Importfreimachung
-  **Rules for ocean and inland waterway transport**  
Klauseln für See- und Binnenschiffstransport

\*1 **Seller bears costs and risks to the named terminal of destination, including unloading from the arriving means of transport.**  
Verkäufer trägt Kosten und Gefahren bis zum benannten Terminal im Bestimmungshafen/-ort, inkl. der Entladung vom ankommenden Beförderungsmittel.

\*2 **Seller bears costs and risks to the named place of destination, ready for unloading from the arriving means of transport.**  
Verkäufer trägt Kosten und Gefahren bis zum benannten Bestimmungsort, entladebereit auf dem ankommenden Beförderungsmittel.